

# Town of Monroe

2016-2017

PROPOSED ANNUAL BUDGET  
WORKBOOK INFORMATION



# EMS



FIRST SELECTMAN'S 2016-2017 PROPOSED BUDGET TO TOWN COUNCIL-FEBRUARY 8, 2016

| DEPARTMENT: EMS  |                                |                 |                       |                       |                     |                 |                    |                          |          |
|--|--------------------------------|-----------------|-----------------------|-----------------------|---------------------|-----------------|--------------------|--------------------------|----------|
| MISSION:   |                                |                 |                       |                       |                     |                 |                    |                          |          |
| A team of dedicated, compassionate, volunteer professionals that serve the Town of Monroe by providing the highest level of pre-hospital basic and advanced life support for the health care needs of our community.   |                                |                 |                       |                       |                     |                 |                    |                          |          |
| Budget Overview:   |                                |                 |                       |                       |                     |                 |                    |                          |          |
| EMS  | Dept 0460                      | 14-15<br>Actual | 15-16<br>Final Budget | 15-16<br>YTD 12/31/15 | 16-17<br>Department | 16-17<br>FS Adj | 16-17<br>FS Budget | 15/16-16/17<br>\$ Change | %        |
| 1001-10-15103-0460-153520  | EMS SUPPLEMENTAL APPROP        | \$ 150,000      | \$ 213,060            | \$ 213,060            | \$ 383,652          | \$ -            | 383,652            | 170,592                  | 80.07%   |
| Income Statement   |                                |                 |                       |                       |                     |                 |                    |                          |          |
| REVENUE:   |                                | 14-15<br>Actual | 15-16<br>Final Budget | 15-16<br>YTD 12/31/15 | 16-17<br>Department | 16-17<br>FS Adj | 16-17<br>FS Budget | 15/16-16/17<br>\$ Change | %        |
| 1609-20300-145000  | Membership Revenue             | (7,611)         | (4,000)               | (295)                 | (4,000)             |                 | (4,000)            | -                        | 0.00%    |
| 1609-20301-145000  | EMMS Collection                | (436,486)       | (570,229)             | (234,643)             | (500,000)           |                 | (500,000)          | 70,229                   | -12.32%  |
| 1609-20302-145000  | Other Collections              | (10,292)        | (3,000)               | (2,794)               | (5,000)             |                 | (5,000)            | (2,000)                  | 66.67%   |
| 1609-20303-145000  | Refunds                        | 2,354           | 2,000                 | 2,655                 | 2,000               |                 | 2,000              | -                        | 0.00%    |
| 1609-140999  | Operating Transfers In         | (150,000)       | (213,060)             | (213,060)             | (383,652)           |                 | (383,652)          | (170,592)                | 80.07%   |
|  |                                | (602,035)       | (788,289)             | (448,137)             | (890,652)           |                 | (890,652)          | (102,363)                | 12.99%   |
| EXPENSE:   |                                | 14-15<br>Actual | 15-16<br>Final Budget | 15-16<br>YTD 12/31/15 | 16-17<br>Department | 16-17<br>FS Adj | 16-17<br>FS Budget | 15/16-16/17<br>\$ Change | %        |
| 1609-21300-155000  | Office Expense                 |                 | 4,500                 |                       | 4,500               |                 | 4,500              | -                        | 0.00%    |
| 1609-21301-155000  | Communications                 | 4,408           | 4,000                 | 3,603                 | 4,000               |                 | 4,000              | -                        | 0.00%    |
| 1609-21302-155000  | Medical Supplies               | 3,329           | 10,000                | 3,362                 | 10,000              |                 | 10,000             | -                        | 0.00%    |
| 1609-21303-153075  | Billing Agent Expense          | 44,367          | 45,000                | 15,367                | 47,000              |                 | 47,000             | 2,000                    | 4.44%    |
| 1609-21304-153075  | Reimbursables/EMS ALS Staffing | 418,558         | 427,440               | 212,726               | 433,498             |                 | 190,962            | 5,562                    | 3.00%    |
| 1609-21305-153075  | Reimbursables/EMS BLS Staffing | 172,525         | 185,400               | 81,530                | 190,962             |                 | 15,000             | -                        | 0.00%    |
| 1609-21306-153580  | Vehicle Expense                | 15,963          | 15,000                | 5,450                 | 15,000              |                 | 15,000             | (2,500)                  | -8.33%   |
| 1609-21307-153390  | Operating Expenses             | 16,440          | 30,000                | 6,928                 | 27,500              |                 | 27,500             | -                        | 0.00%    |
| 1609-21308-153540  | Training Expense               | 12,020          | 15,000                | 3,298                 | 15,000              |                 | 15,000             | -                        | 0.00%    |
| 1609-21309-155000  | Personnel Supplies             |                 | 5,000                 | 151                   | 5,000               |                 | 5,000              | -                        | 0.00%    |
| 1609-21310-155000  | Membership Expense             | 1,740           | 5,000                 | 537                   | 5,000               |                 | 5,000              | -                        | 0.00%    |
| 1609-21311-153045  | Building Maintenance           | 22,411          | 17,000                | 4,814                 | 17,000              |                 | 17,000             | -                        | 0.00%    |
| 1609-21312-153145  | Equipment                      | 15,170          | 12,000                | 697                   | 12,000              |                 | 12,000             | -                        | 0.00%    |
| 1609-21313-155000  | Fuel Expense                   | 18,808          | 11,000                | 4,211                 | 15,000              |                 | 15,000             | 4,000                    | 36.36%   |
| 1609-21314-155000  | Scheduling Expense             |                 | -                     | 2,226                 | 2,500               |                 | 2,500              | 2,500                    |          |
| 1609-21315-155000  | Public Relations Expense       | 625             | 1,000                 | -                     | 1,000               |                 | 1,000              | -                        | 0.00%    |
| 1609-21316-151270  | EMS Tax Abatement              | 26,172          | 26,000                | 20,699                | 28,000              |                 | 28,000             | 2,000                    | 7.69%    |
| 1609-21317-153565  | Utilities                      |                 |                       | 4,025                 |                     |                 |                    |                          |          |
|  | PT Adminstrator                |                 | 40,000                |                       | 32,000              |                 | 32,000             | (8,000)                  | -20.00%  |
| 1609-155005  | PT Salary                      | 20,363          | 20,888                | 9,435                 | 21,592              |                 | 21,592             | 704                      | 3.37%    |
| 1609-155650  | EMS PR FICA/MEDICARE-ER        | 3,512           | 4,228                 | 2,305                 | 4,100               |                 | 4,100              | (128)                    | -3.03%   |
| 1609-152999  | Operating Transfers Out        |                 |                       |                       |                     |                 |                    |                          |          |
|  |                                | 796,409         | 878,456               | 381,363               | 890,652             |                 | 890,652            | 12,196                   | 1.39%    |
|  | Net (Income)/Loss              | 194,375         | 90,167                | (66,774)              | (0)                 |                 | (0)                | (90,167)                 | -100.00% |
|  | Undesignated Fund-Prior        | (90,471)        |                       | 103,904               | 103,904             |                 | 103,904            | 103,904                  |          |
|  | Undesignated Fund Adj          | 194,375         | 90,167                |                       |                     |                 |                    |                          |          |
|  | Fund Balance Ending (Rev)      | 103,904         | 90,167                | 37,130                | 103,904             |                 | 103,904            | 13,737                   |          |
|  |                                |                 |                       |                       | PT hours            | rate            | amount             | FICA/Medicare            |          |
|  |                                |                 |                       |                       | PT                  | 1,014           | \$ 21.00           | \$ 21,592.00             | \$ 1,652 |
|  |                                |                 |                       |                       | Admin               |                 |                    | \$ 32,000.00             | \$ 2,448 |
|  |                                |                 |                       |                       |                     |                 |                    |                          | \$ 4,100 |
| Explanation of Increases/Decreases:  |                                |                 |                       |                       |                     |                 |                    |                          |          |
| Paramedic service added in 13/14 and reduction of revenue due to changes in medicare/medicaid rates have major impact on net cashflow. Calls for service are too low to cover full operational costs for EMS. Subsidized by increased appropriations and ended FY2016 with a deficit of \$103,904. |                                |                 |                       |                       |                     |                 |                    |                          |          |

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## Monroe Volunteer Emergency Medical Service

54 Jockey Hollow Road  
Monroe, CT 06468

### Monroe Volunteer Emergency Medical Service

Monroe Volunteer Emergency Medical Service (MVEMS) is responsible for providing pre-hospital emergency medical care and transportation to the citizens of Monroe. In addition to providing response to medical emergencies, members of MVEMS provide public educational sessions in CPR and first-aid, provide EMS coverage for special events, conduct the day-to-day operations for the service, and assist other Town departments with any emergency medical functions.

### Current Staffing Levels

- MVEMS currently has averages approximately 40 volunteers and 1 part-time paid staff member.
- MVES is in the process of hiring one additional part-time administrator.

### Mission Statement

The mission of MVEMS is to provide the citizens of Monroe with quality pre-hospital emergency medical care and transportation to the sick and injured.

### 2016-2017 Goals:

- To increase volunteers by 10%
- To increase emergency preparedness for a major incident.
- Increase social media presence
- Increase on-going training for members and the community

### Base Budget

- See attached for complete budget request. Showing current budget.
- We are not requesting any significant cost increases other than contractual obligations.

### Capital Items

- Ambulance – Per our existing ambulance replacement schedule, a new vehicle is scheduled to be purchased in 2016 to replace 952. This vehicle will be 7 years old and will have an estimated 100,000 miles on it. The approximate cost is \$200,000.

### Cost Savings in 2015-2016 Budget

- We have developed a partnership with Easton Volunteer EMS to conduct a joint Emergency Medical Technician class. This should result in a potential savings in the training budget.

*Providing Emergency Medical Care for the Town of Monroe since 1977*  
monroevemsct.org



**Monroe Volunteer Emergency Medical Service**

54 Jockey Hollow Road  
Monroe, CT 06468

Cost Savings for 2016-2017 Budget

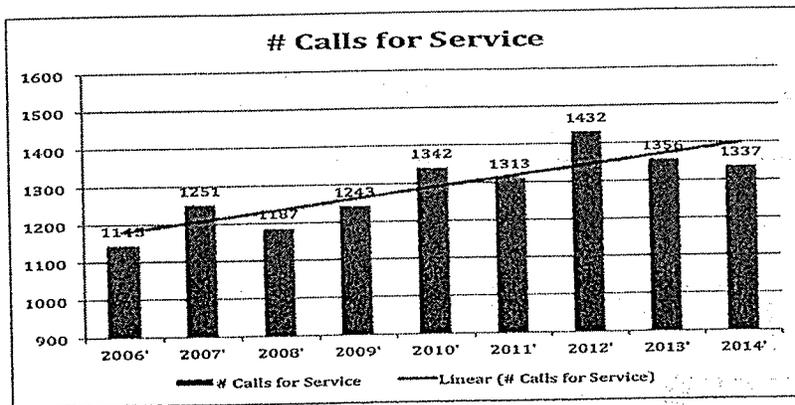
- In development of this budget, we have kept most budget lines, other than contractual obligations, at a zero percent increase.
- We plan to increase the number of active volunteers. This will result in savings to the contracted service line.

Five-Year Cost and Staffing Projection

- We do not see any substantial cost increases over the next five years other than contractual increases with outside staffing agencies.

Statistics

The below chart shows calls for service for the last 9 years. We have seen a slight decrease the last two years, but we expect to have an increase this year. The call volume is expected to remain steady but there could be an increase with new businesses coming into Monroe.



Respectfully,

Donald Smith, EMT, EMS-I  
Chief  
Monroe Volunteer Emergency Medical Service



**DEPARTMENT - EMS**

**MISSION:**

A team of dedicated, compassionate, volunteer professionals that serve the Town of Monroe by providing the highest level of pre-hospital basic and advanced life support for the health care needs of our community.

Budget Overview: various increases - see below

| EMS                       | Dept 0460               | 14-15<br>Revised Budget | 14-15<br>Actual | 15-16<br>Final Budget | 15-16<br>YTD 12/31/15 | 16-17<br>FS Adl | 15/16-16/17<br>\$ Change | %      |
|---------------------------|-------------------------|-------------------------|-----------------|-----------------------|-----------------------|-----------------|--------------------------|--------|
| 1001-10-15103-0460-153520 | EMS SUPPLEMENTAL APPROP | \$ 150,000              |                 | \$ 213,060            |                       |                 | 179,940                  | 84.46% |

| Income Statement  |                                | 14-15<br>Revised Budget | 14-15<br>Actual | 15-16<br>Final Budget | 15-16<br>YTD 12/31/14 | 16-17<br>Department | 16-17<br>FS Adl | 15/16-16/17<br>\$ Change | %  |
|-------------------|--------------------------------|-------------------------|-----------------|-----------------------|-----------------------|---------------------|-----------------|--------------------------|--|
| <b>REVENUE:</b>   |                                |                         |                 |                       |                       |                     |                 |                          |  |
| 1609-20300-145000 | Membership Revenue             | (4,000)                 | (7,611)         | (4,000)               |                       | (4,000)             |                 | (4,000)                  | 0.00%  |
| 1609-20301-145000 | EMMS Collection                | (569,184)               | (436,486)       | (570,229)             |                       | (500,000)           | (500,000)       | 70,229                   | -12.32% reduction based on previous year actual        |
| 1609-20302-145000 | Other Collections              | (3,000)                 | (10,292)        | (3,000)               |                       | (5,000)             | (5,000)         | (2,000)                  | 66.67% increase based on last year actual              |
| 1609-20303-145000 | Refunds                        | 4,000                   | 2,354           | 2,000                 |                       | 2,000               | 2,000           | -                        | 0.00%  |
| 1609-140999       | Operating Transfers In         | (150,000)               | (150,000)       | (213,060)             |                       | (393,000)           | (393,000)       | (179,940)                | 84.46% increased to balance budget                     |
|                   |                                | (722,184)               | (602,035)       | (788,289)             |                       | (900,000)           | (900,000)       | (111,711)                | 14.17%   |
| <b>EXPENSE:</b>   |                                |                         |                 |                       |                       |                     |                 |                          |  |
| 1609-21300-155000 | Office Expense                 | 4,500                   |                 | 4,500                 |                       | 4,500               | 4,500           | -                        | 0.00%  |
| 1609-21301-155000 | Communications                 | 4,000                   | 4,408           | 4,000                 |                       | 4,000               | 4,000           | -                        | 0.00%  |
| 1609-21302-155000 | Medical Supplies               | 7,000                   | 3,329           | 10,000                |                       | 10,000              | 10,000          | -                        | 0.00%  |
| 1609-21303-153075 | Billing Agent Expense          | 45,000                  | 44,367          | 45,000                |                       | 47,000              | 47,000          | 2,000                    | 4.44% annual increase                                  |
| 1609-21304-153075 | Reimbursables/EMS ALS Staffing | 411,000                 | 418,558         | 427,440               |                       | 433,498             | 433,498         | 6,058                    | 1.42% VEMS Contractual increase                        |
| 1609-21305-153075 | Reimbursables/EMS BLS Staffing | 180,000                 | 172,525         | 185,400               |                       | 190,962             | 190,962         | 5,562                    | 3.00% EMR contractual increase                         |
| 1609-21306-153580 | Vehicle Expense                | 15,000                  | 15,963          | 15,000                |                       | 15,000              | 15,000          | -                        | 0.00%  |
| 1609-21307-153390 | Operating Expenses             | 25,000                  | 16,440          | 30,000                |                       | 27,500              | 27,500          | (2,500)                  | -8.33% scheduling moved to new line                    |
| 1609-21308-153540 | Training Expense               | 20,000                  | 12,020          | 15,000                |                       | 15,000              | 15,000          | -                        | 0.00%  |
| 1609-21309-155000 | Personnel Supplies             | 5,000                   |                 | 5,000                 |                       | 5,000               | 5,000           | -                        | 0.00%  |
| 1609-21310-155000 | Membership Expense             | 5,000                   | 1,740           | 5,000                 |                       | 5,000               | 5,000           | -                        | 0.00%  |
| 1609-21311-153045 | Building Maintenance           | 15,000                  | 22,411          | 17,000                |                       | 17,000              | 17,000          | -                        | 0.00%  |
| 1609-21312-153145 | Equipment                      | 12,000                  | 15,170          | 12,000                |                       | 12,000              | 12,000          | -                        | 0.00%  |
| 1609-21313-155000 | Fuel Expense                   | 14,000                  | 18,808          | 11,000                |                       | 15,000              | 15,000          | 4,000                    | 36.36% estimate based on last year's actual            |
| 1609-21314-155000 | Scheduling Expense             | -                       |                 |                       |                       | 2,500               | 2,500           | 2,500                    | New line. This has been paid out of operating expenses |
| 1609-21315-155000 | Public Relations Expense       | 1,000                   | 625             | 1,000                 |                       | 1,000               | 1,000           | -                        | 0.00%  |
| 1609-21316-151270 | EMS Tax Abatement              | 25,000                  | 26,172          | 26,000                |                       | 28,000              | 28,000          | 2,000                    | 7.69% estimate based on potential members eligible     |
| 1609-155005       | PT Administrator               |                         |                 | 40,000                |                       | 32,000              | 32,000          | (8,000)                  | -20.00% new position                                   |
| 1609-155650       | PT Salary                      | 20,280                  | 20,363          | 20,888                |                       | 21,515              | 21,515          | 627                      | 3.00% 3% raise   |
| 1609-155650       | EMS PR FICA-ER PORTION         | 1,555                   | 3,512           | 4,228                 |                       | 12,000              | 12,000          | 7,772                    | 183.82% 8K for new position                            |
| 1609-155650       | EMS PR MEDICARE-ER PORTION     |                         |                 | 304                   |                       | 900                 | 900             | 596                      | 196.05% 600 for new position                           |
| 1609-152999       | Operating Transfers Out        |                         |                 |                       |                       |                     |                 |                          |  |
|                   |                                | 810,335                 | 796,409         | 878,760               |                       | 899,375             | 899,375         | 20,615                   | 2.35%  |
|                   | <b>Net (Income)/Loss</b>       | <b>88,151</b>           | <b>194,375</b>  | <b>90,471</b>         |                       | <b>(625)</b>        | <b>(625)</b>    | <b>(91,096)</b>          | <b>-100.69%</b>  |
|                   | Undesignated Fund-Prior        | -                       | (90,471)        | 103,904               |                       | -                   | -               | (103,904)                |  |
|                   | Undesignated Fund Adj          | -                       | 194,375         | 90,471                |                       | -                   | -               |                          |  |
|                   | Fund Balance Ending (Rev)      | -                       | 103,904         | 194,375               |                       | 0                   | -               | (194,375)                |  |

Explanation of Increases/Decreases:

Heidi Meade

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From: Steinbrick, Barbara [bsteinbrick@emmsct.com]  
Sent: Wednesday, December 09, 2015 12:13 PM  
To: Gail Sawicki  
Cc: Heidi Meade  
Subject: Monroe EMS budget information  
Attachments: Copy of MEMS CUSTOM ACTIV SUM FY 14-15 RUN 12.9.pdf

Gail:

Attached please find report requested. Please note:

· Calls:

- Mcare (Primary) calls up over last year 45-52%
- MCaid (Primary) calls down slightly from last year 11-9%
- Insurance (Primary) calls down from last year 40-33%
- Private (Primary)calls up slightly 4-6%

Payments:

- MCare up 35-39% (likely result of volume changes)
- MCaid down 4-3% (likely result of volume changes)
- Insurance down 40-33% (likely result of volume changes)
- Private down( likely result of volume changes)

Monroe can expect to see lower payments next year from Medicaid due to DSS payment reductions.

Best Regards,

Barbara J. Steinbrick  
Director of Operations  
EMMS Billing  
(203) 308-2500 (office)  
(203) 520-1746 (cell)

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**MEMS Activity Summary**

Trip date IS BETWEEN 07/01/2014 AND 06/30/2015; AND Company IS Monroe Volunteer EMS; AND Status IS Assigned OR Billed OR Closed OR Complete OR Not Billed OR On Hold OR Open OR Verified OR Will Call

| PAYOR                     | # TRIPS    | GROSS CHARGES     | CONTRACT ALLOW   | NET CHARGES      | REV ADJ.    | PAYMENTS         | WRITE OFFS    | REFUNDS       | BALANCE       |
|---------------------------|------------|-------------------|------------------|------------------|-------------|------------------|---------------|---------------|---------------|
| <b>Medicare</b>           | <b>418</b> | <b>622,639.00</b> | <b>304,326</b>   | <b>248,314</b>   | <b>84</b>   | <b>242,536</b>   | <b>1,769</b>  | <b>2,059</b>  | <b>5,982</b>  |
| <u>ALS</u>                |            |                   |                  |                  |             |                  |               |               |               |
| PFFS                      | 17         | 24,667.13         | 15,329.05        | 9,338.08         | 9.70        | 9,013.84         | 0.00          | 350.00        | 664.54        |
| BLUE CROSS MEDICARE PLAN  | 5          | 7,241.48          | 4,476.35         | 2,765.13         | 0.00        | 2,485.13         | 0.00          | 0.00          | 280.00        |
| Medicare B                | 25         | 36,785.54         | 22,914.36        | 13,871.18        | 49.05       | 13,089.81        | 300.00        | 287.68        | 700.00        |
| MEDICARE COMPLETE         | 192        | 279,643.70        | 175,758.60       | 103,885.10       | 0.00        | 103,814.89       | 223.05        | 1,033.07      | 880.23        |
| MEDICARE                  | 39         | 56,567.04         | 35,172.57        | 21,394.47        | 0.00        | 17,553.72        | 850.00        | 0.00          | 2,990.75      |
| Wellcare CT               | 1          | 1,489.80          | 951.20           | 538.60           | 0.00        | 845.62           | 0.00          | 307.02        | 0.00          |
| Wellcare CT               | 2          | 3,098.08          | 1,969.94         | 1,128.14         | 0.00        | 1,128.14         | 0.00          | 0.00          | 0.00          |
| <b>SUM ALS</b>            | <b>281</b> | <b>408,749.3</b>  | <b>256,672</b>   | <b>152,921</b>   | <b>59</b>   | <b>147,931</b>   | <b>1,373</b>  | <b>1,958</b>  | <b>5,516</b>  |
| <u>BLS</u>                |            |                   |                  |                  |             |                  |               |               |               |
| PFFS                      | 6          | 4,977.38          | 2,071.52         | 2,905.86         | 7.72        | 2,556.65         | 300.00        | 0.00          | 41.49         |
| PLAN                      | 10         | 8,352.64          | 3,488.80         | 4,863.84         | 17.31       | 4,853.80         | 0.00          | 7.27          | 0.00          |
| Medicare B                | 100        | 82,234.08         | 34,980.00        | 47,254.08        | 0.00        | 46,676.47        | 95.47         | 94.31         | 576.45        |
| MEDICARE COMPLETE         | 15         | 12,083.51         | 4,707.07         | 7,376.44         | 0.00        | 7,527.83         | 0.00          | 0.00          | -151.39       |
| Wellcare CT               | 5          | 4,365.06          | 1,897.17         | 2,467.89         | 0.00        | 2,467.89         | 0.00          | 0.00          | 0.00          |
| <b>SUM BLS</b>            | <b>136</b> | <b>112,013</b>    | <b>47,145</b>    | <b>64,868</b>    | <b>25</b>   | <b>64,083</b>    | <b>395</b>    | <b>102</b>    | <b>467</b>    |
| Paramedic Intercept       |            |                   |                  |                  |             |                  |               |               |               |
| Medicare B                | 1          | 1,133.66          | 611.55           | 522.11           | 0.00        | 522.11           | 0.00          | 0.00          | 0.00          |
| <b>SUM PI</b>             | <b>1</b>   | <b>1,134</b>      | <b>612</b>       | <b>522</b>       | <b>0</b>    | <b>522</b>       | <b>0</b>      | <b>0</b>      | <b>0</b>      |
| <b>Medicaid</b>           | <b>78</b>  | <b>95,578.73</b>  | <b>77,953.06</b> | <b>17,625.68</b> | <b>0.00</b> | <b>18,049.55</b> | <b>0.00</b>   | <b>393.88</b> |               |
| <u>ALS</u>                |            |                   |                  |                  |             |                  |               |               |               |
| Connecticut State Welfare | 52         | 75,875.68         | 63,834.80        | 12,040.88        | 0.00        | 12,434.76        | 0.00          | 393.88        | 0.00          |
| <b>SUM ALS</b>            | <b>52</b>  | <b>75,876</b>     | <b>63,835</b>    | <b>12,041</b>    | <b>0</b>    | <b>12,435</b>    | <b>0</b>      | <b>394</b>    | <b>0</b>      |
| <u>BLS</u>                |            |                   |                  |                  |             |                  |               |               |               |
| Connecticut State Welfare | 24         | 19,703.05         | 14,118.25        | 5,584.80         | 0.00        | 5,584.80         | 0.00          | 0.00          | 0.00          |
| <b>SUM BLS</b>            | <b>24</b>  | <b>19,703</b>     | <b>14,118</b>    | <b>5,585</b>     | <b>0</b>    | <b>5,585</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      |
|                           |            | 19,703.05         | 14,118.25        | 5,584.80         |             |                  |               |               |               |
| <b>Insurance</b>          | <b>288</b> | <b>409,445</b>    | <b>315,98</b>    | <b>93,847</b>    | <b>623</b>  | <b>302,576</b>   | <b>27,679</b> | <b>19,801</b> | <b>47,670</b> |
| <u>ALS</u>                |            |                   |                  |                  |             |                  |               |               |               |
| AETNA HEALTH PLAN         | 28         | 41,940.57         | 985.57           | 40,955.00        | 0.00        | 32,097.41        | 7,531.98      | 1,148.44      | 2,474.05      |

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**MEMS Activity Summary**

Trip date IS BETWEEN 07/01/2014 AND 06/30/2015; AND Company IS Monroe Volunteer EMS; AND Status IS Assigned OR Billed OR Closed OR Complete OR Not Billed OR On Hold OR Open OR Verified OR Will Call

| PAYOR                        | # TRIPS    | GROSS CHARGES  | CONTRACT ALLOW | NET CHARGES    | REV ADJ.   | PAYMENTS       | WRITE OFFS    | REFUNDS       | BALANCE       |
|------------------------------|------------|----------------|----------------|----------------|------------|----------------|---------------|---------------|---------------|
| SHIELD                       | 8          | 11,422.79      | 0.00           | 11,422.79      | 0.00       | 9,936.88       | 1,485.91      | 0.00          | 0.00          |
| Anthem Blue Cross of CT      | 52         | 76,983.03      | 911.58         | 76,071.45      | 0.00       | 69,246.31      | 5,021.50      | 1,315.10      | 3,118.74      |
| ASSURANT HEALTH              | 1          | 1,564.27       | 0.00           | 1,564.27       | 0.00       | 1,564.27       | 0.00          | 0.00          | 0.00          |
| BIG Y FOODS, INC             | 1          | 1,505.38       | 0.00           | 1,505.38       | 0.00       | 3,010.76       | 0.00          | 0.00          | -1,505.38     |
| BLUE CROSS FEDERAL PLANS     | 1          | 1,470.84       | 0.00           | 1,470.84       | 0.00       | 973.00         | 0.00          | 0.00          | 497.84        |
| Blue Cross Out of State      | 1          | 1,335.21       | 0.00           | 1,335.21       | 0.00       | 1,238.37       | 0.00          | 0.00          | 96.84         |
| Cigna Health Plan            | 40         | 58,145.89      | 0.00           | 58,145.89      | 0.00       | 57,231.82      | 4,719.49      | 7,665.37      | 3,859.95      |
| Connecticare                 | 21         | 30,558.70      | 0.00           | 30,558.70      | 623.41     | 25,538.80      | 1,525.98      | 97.02         | 2,967.53      |
| DAIRYLAND INSURANCE          | 1          | 1,455.77       | 0.00           | 1,455.77       | 0.00       | 1,455.76       | 0.01          | 0.00          | 0.00          |
| Golden Rule Insurance Co.    | 1          | 1,500.98       | 0.00           | 1,500.98       | 0.00       | 83.37          | 1,417.61      | 0.00          | 0.00          |
| HANOVER INSURANCE            | 1          | 1,485.91       | 0.00           | 1,485.91       | 0.00       | 1,485.91       | 0.00          | 0.00          | 0.00          |
| HEALTHY CT                   | 2          | 3,041.92       | 0.00           | 3,041.92       | 0.00       | 1,620.96       | 0.00          | 0.00          | 1,420.96      |
| Local 38-Sheet Metal Workers | 1          | 1,191.31       | 642.73         | 548.58         | 0.00       | 548.58         | 0.00          | 0.00          | 0.00          |
| Meritain Health Minneapolis  | 1          | 1,561.26       | 0.00           | 1,561.26       | 0.00       | 1,561.26       | 0.00          | 0.00          | 0.00          |
| Oxford Health Plan           | 9          | 12,071.35      | 0.00           | 12,071.35      | 0.00       | 11,292.51      | 1,909.84      | 0.00          | -1,131.00     |
| Travelers Insurance          | 2          | 2,990.78       | 268.86         | 2,721.92       | 0.00       | 2,721.92       | 0.00          | 0.00          | 0.00          |
| UMR-UTAH                     | 1          | 1,440.70       | 0.00           | 1,440.70       | 0.00       | 1,440.70       | 0.00          | 0.00          | 0.00          |
| United Health Care           | 11         | 16,405.97      | 6.16           | 16,399.81      | 0.00       | 16,338.21      | 0.00          | 0.00          | 61.60         |
| VETERAN'S ADMINISTRATION     | 2          | 3,041.92       | 0.00           | 3,041.92       | 0.00       | 297.08         | 0.00          | 0.00          | 2,744.84      |
| <b>SUMALS</b>                | <b>185</b> | <b>271,115</b> | <b>2,815</b>   | <b>268,300</b> | <b>623</b> | <b>239,684</b> | <b>23,612</b> | <b>10,226</b> | <b>14,606</b> |
| <b>BLS</b>                   |            |                |                |                |            |                |               |               |               |
| AETNA HEALTH PLAN            | 15         | 12,474.93      | 418.34         | 12,056.59      | 0.00       | 11,578.42      | 1,192.87      | 864.70        | 150.00        |
| SHIELD                       | 3          | 2,469.87       | 0.00           | 2,469.87       | 0.00       | 1,475.81       | 798.84        | 0.00          | 195.22        |
| Anthem Blue Cross of CT      | 20         | 16,289.17      | 0.00           | 16,289.17      | 0.00       | 13,521.06      | 1,100.61      | 0.00          | 1,667.50      |
| ASSURANT HEALTH              | 1          | 798.84         | 0.00           | 798.84         | 0.00       | 100.00         | 698.84        | 0.00          | 0.00          |
| Cigna Health Plan            | 17         | 13,856.03      | 0.00           | 13,856.03      | 0.00       | 13,656.78      | 10.50         | 473.13        | 661.88        |
| CIGNA STARBRIDGE             | 1          | 810.38         | 0.00           | 810.38         | 0.00       | 486.22         | 0.00          | 0.00          | 324.16        |
| CONN INTERLOCAL RISK MGT     | 2          | 1,651.92       | 0.00           | 1,651.92       | 0.00       | 1,651.92       | 0.00          | 0.00          | 0.00          |
| Connecticare                 | 3          | 2,455.31       | 0.00           | 2,455.31       | 0.00       | 2,455.31       | 0.00          | 0.00          | 0.00          |
| GEICO                        | 1          | 783.77         | 0.00           | 783.77         | 0.00       | 783.77         | 0.00          | 0.00          | 0.00          |
| HEALTHY CT                   | 4          | 3,253.08       | 0.00           | 3,253.08       | 0.00       | 3,545.27       | 0.00          | 0.00          | -292.19       |
| MVP HEALTH CARE              | 1          | 783.77         | 0.00           | 783.77         | 0.00       | 783.77         | 0.00          | 0.00          | 0.00          |
| Oxford Health Plan           | 2          | 1,594.66       | 0.00           | 1,594.66       | 0.00       | 1,409.66       | 132.00        | 0.00          | 53.00         |
| SAFECO AUTO INSURANCE        | 1          | 794.80         | 0.00           | 794.80         | 0.00       | 794.80         | 0.00          | 0.00          | 0.00          |
| STATE FARM AUTO              | 1          | 834.32         | 0.00           | 834.32         | 0.00       | 834.32         | 0.00          | 0.00          | 0.00          |
| Stirling and Stirling        | 1          | 663.21         | 0.00           | 663.21         | 0.00       | 330.40         | 332.81        | 0.00          | 0.00          |
| TRAVELERS AUTO INSURANCE     | 1          | 768.70         | 0.00           | 768.70         | 0.00       | 768.70         | 0.00          | 0.00          | 0.00          |

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### MEMS Activity Summary

*Trip date IS BETWEEN 07/01/2014 AND 06/30/2015; AND Company IS Monroe Volunteer EMS; AND Status IS Assigned OR Billed OR Closed OR Complete OR Not Billed OR On Hold OR Open OR Verified OR Will Call*

| PAYOR               | # TRIPS    | GROSS CHARGES    | CONTRACT ALLOW | NET CHARGES    | REV ADJ.   | PAYMENTS       | WRITE OFFS    | REFUNDS       | BALANCE       |
|---------------------|------------|------------------|----------------|----------------|------------|----------------|---------------|---------------|---------------|
| United Health Care  | 9          | 8,047.79         | 364.94         | 7,682.85       | 0.00       | 9,115.63       | 0.00          | 1,736.97      | 304.19        |
| <b>SUM BLS</b>      | <b>83</b>  | <b>68,331</b>    | <b>783</b>     | <b>67,547</b>  | <b>0</b>   | <b>63,292</b>  | <b>4,266</b>  | <b>3,075</b>  | <b>3,064</b>  |
| <b>Bill Patient</b> | <b>45</b>  | <b>51,032</b>    | <b>0</b>       | <b>51,032</b>  | <b>0</b>   | <b>13,627</b>  | <b>24,713</b> | <b>1,135</b>  | <b>13,828</b> |
| <b>ALS</b>          |            |                  |                |                |            |                |               |               |               |
| Bill Patient        | 21         | 31,628.28        | 0.00           | 31,628.28      | 0.00       | 9,427.68       | 13,419.08     | 1,135.34      | 9,916.86      |
| <b>SUM ALS</b>      | <b>21</b>  | <b>31,628</b>    | <b>0</b>       | <b>31,628</b>  | <b>0</b>   | <b>9,428</b>   | <b>13,419</b> | <b>1,135</b>  | <b>9,917</b>  |
| <b>BLS</b>          |            |                  |                |                |            |                |               |               |               |
| Bill Patient        | 24         | 19,404.16        | 0.00           | 19,404.16      | 0.00       | 4,198.95       | 11,293.70     | 0.00          | 3,911.51      |
| <b>SUM BLS</b>      | <b>24</b>  | <b>19,404</b>    | <b>0</b>       | <b>19,404</b>  | <b>0</b>   | <b>4,199</b>   | <b>11,294</b> | <b>0</b>      | <b>3,912</b>  |
| <b>Grand Totals</b> | <b>807</b> | <b>1,008,695</b> | <b>385,979</b> | <b>622,716</b> | <b>707</b> | <b>547,159</b> | <b>54,360</b> | <b>16,889</b> | <b>37,480</b> |

|                             |     |     |     |     |     |     |     |     |     |
|-----------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Medicare as % Total         | 52% | 52% | 79% | 35% | 12% | 39% | 3%  | 12% | 16% |
| Medicaid as % of Total      | 9%  | 9%  | 20% | 3%  | 0%  | 3%  | 0%  | 2%  | 0%  |
| Insurance as % of Total     | 33% | 34% | 1%  | 54% | 88% | 55% | 51% | 79% | 47% |
| Private as % of Total       | 6%  | 5%  | 0%  | 8%  | 0%  | 2%  | 45% | 7%  | 37% |
| Allowance as % of Gross     | 38% |     |     |     |     |     |     |     |     |
| Payment as % of Net Charges | 88% |     |     |     |     |     |     |     |     |

| PRIOR YEAR COMPARISON   |     |     |     |     |  |     |      |  |     |
|-------------------------|-----|-----|-----|-----|--|-----|------|--|-----|
| Medicare as % Total     | 45% | 46% | 76% | 30% |  | 35% | 0%   |  | 14% |
| Medicaid as % of Total  | 11% | 10% | 24% | 3%  |  | 4%  | 0%   |  | 1%  |
| Insurance as % of Total | 40% | 40% | 1%  | 61% |  | 60% | 100% |  | 65% |
| Private as % of Total   | 4%  | 4%  | 0%  | 5%  |  | 1%  | 0%   |  | 19% |

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